

NTPC Limited
(A Govt of India Enterprise)

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Invites
Expression of Interest
(EOI)

For

Sale of Fly Ash at Desired Port in Middle-east / Other Regions

NTPC Limited
(A Govt of India Enterprise)



DOCUMENTS OF EOI

This EOI document comprises of the following sections:

- (i) Section-I : Invitation for Expression of Interest
- (ii) Section-II : Information to Applicants
- (iii) Section-III : Application Form and Annexures

Instructions to Applicants:

- Applicants should go through Section-I and Section-II thoroughly before filling and submitting the application.
- For expression of interest, Application Form and Annexures given in Section-III shall be duly filled and sent to NTPC Ltd in digital form.

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SECTION-I
INVITATION FOR EXPRESSION OF INTEREST

EOI FOR SALE OF FLY ASH AT DESIRED SEAPORT IN MIDDLE EAST /OTHER REGIONS

NTPC Limited
(A Govt of India Enterprise)

DETAILED NOTICE INVITING EXPRESSION OF INTEREST (EOI)

EOI No.: NTPC/IBD/2021-22

Date: 01.07.2021

Expression of Interest for Sale of fly ash generated from NTPC Thermal Power Plants in India at desired port in the Middle-East / Other Region.

1.0 NTPC Ltd (A Govt. of India Enterprise) invites Expression of Interest (EOI) from applicants for sale of fly ash, generated from NTPC thermal power plants in India, at desired seaport in the Middle-East / Other Region.

2.0 The purpose of inviting this EOI is to seek interest from applicants to purchase fly ash at their nearest / suitable sea port in the Middle-East / Other Region. The fly ash shall be made available by NTPC at the desired port at CIF cost basis from NTPC's coal based thermal power plants operating across India.

3.0 After identifying the applicants through EOI, NTPC may come out with the detailed tender (open/ limited) process.

4.0 Eligibility for Participation in EOI

4.1 Brick Manufacturer/ Block Manufacturer/ Tiles Manufacturer / Road construction agencies/ Cement Industries / Builders/Construction companies / Traders/ any other Industries or entity viz. Entrepreneurs/ Sole Proprietorships / Partnerships /Limited Liability Partnerships / Consortium / Cooperative Societies / Registered trust/ Government Agencies/ Government Companies of Foreign Countries, etc. shall be eligible to participate in EOI.

4.2 The applicants should be of minimum 21 years of age (in case of individual applicants).

5.0 Download and submission of EOI

5.1 Interested applicants may download the documents of EOI free of cost from <https://eprocurrentpc.nic.in> or www.ntpctender.com.

5.2 Applicants may send their queries related with EOI through e-mail at skjaiswal@ntpc.co.in or head_internationalbusiness@ntpc.co.in.

5.3 The applicant is required to submit his EOI application complete in all respect

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in digital form. The EOI application shall be e-mailed to following:-
head_internationalbusiness@ntpc.co.in, skjaiswal@ntpc.co.in

5.4	Date of Publication of EOI	:01.07.2021
5.5	Opening date of EOI Application	:01.07.2021
5.6	Last date for queries/ seeking clarifications	:15.07.2021
5.7	Last date for submission of Application	:25.07.2021
5.8	Response Validity	:180 Days from Last Date of submission of EOI

6.0 Applicant shall ensure that EOI application is complete in all respect.

7.0 NTPC reserves the right to reject or accept any or all applications, cancel / withdraw the EOI process without assigning any reason whatsoever and in such case, applicant shall not have any claim arising out of such action.

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A Maharatna Company

SECTION-II: INFORMATION TO APPLICANTS

NTPC Limited
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1.0 INTRODUCTION

Incorporated in 1975, NTPC is a Government of India Enterprise and the largest power generating company in South Asia with an installed capacity close to 66 GW (including JVs/Subsidiaries) having large chunk of coal-based capacity to the tune of 54,224 MW. NTPC has rich experience of more than 44 years in engineering, development and operation & maintenance of large power projects using conventional and non-conventional fuel sources. NTPC is a system-driven company and many of its projects are funded by global lenders such as World Bank & JICA.

Although the company has 15.56% of the total national capacity of India, it contributes 22.74% of total power generation of India due to high efficiency of its power plants owing to sound O&M practices. NTPC does end-to-end design, engineering, construction, commissioning, O&M (operation & maintenance) and R&M (Renovation and Maintenance) of its power plants. NTPC has a strong presence in the entire value chain of the power generation business.

The company today is one of the largest power generating companies in the world in terms of generation and has been ranked No. 2 IPP globally by PLATTS. NTPC is 12th largest power generator in the world and has a 492nd standing in the '2019, Forbes Global 2000' ranking of the World's biggest companies.

NTPC is exploring the possibilities for exporting fly ash from NTPC thermal power plants across India. Therefore, NTPC invites Expression of Interest (EOI) from potential buyers in the industry viz. Brick Manufacturer/ Block Manufacturer / Tiles Manufacturer / Road construction agencies/Cement Industries/ Traders or any other Industries and entities viz. Entrepreneurs/ Sole Proprietorships / Partnerships / Limited Liability Partnerships / Consortium / Cooperative Societies / Registered trust/ Government Agencies/ Government Companies, etc (herein after called APPLICANT)

2.0 APPLICATION OF EOI: -

The application of EOI is given in section-III of this document which comprises of the following:

A) Form of Application:

The Application Form shall indicate willingness of APPLICANT to participate in the RFP/ forthcoming tendering process, as and when NTPC invites the same. The Application Form shall be submitted on the letter head of the company.

B) Annexures:

Following are the annexures required to be filled and submitted by APPLICANT

EOI FOR SALE OF FLY ASH AT DESIRED SEAPORT IN MIDDLE EAST /OTHER REGIONS

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along with application form.

- a. Annexure- 1:** Application Form
- b. Annexure- 2:** Applicant's Profile
- c. Annexure- 3:** Fly Ash Requirement / Quote details & Fly Ash Specification
- d. Annexure- 4:** Acceptance of Fraud Prevention Policy of NTPC.
- e. Annexure- 5:** Any other information

Note-

- Applicants should go through Section-I and Section-II thoroughly before filling and submitting the application.
- For Expression of Interest, Application Form and Annexures given in Section-III shall be duly filled and sent to NTPC by the applicants in digital form through e-mail.

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SECTION-III: APPLICATION FORM AND ANNEXURES

Instructions to Applicants:

- Applicant should note that this is an Expression of Interest (EOI) to enlist interested parties and further prepare for future tendering process for Sale of fly ash generated from NTPC power plants. Applicant should be sure that it is not the tender/ bid invitation.
- For expression of interest, Application Form and Annexures given in Section-III shall be duly filled and sent to NTPC by the applicant in digital form.
- Applicants should go through Section-I and Section-II thoroughly before filling and submitting the application.
- Applicants may submit EOI for purchase of fly ash at the desired seaport, mentioning the names of the prominent desired ports in the Middle-East / other Region in preferential order. The applicants are expected to give name of at least two suitable sea-ports for off-take of the ash.
- The applicant has to mention the type and specification of the fly ash / fine fly ash required.
- The applicant is required to quote the price for offtake of the ash at the port considering the NTPC shall provide the ash at the port on CIF cost basis.
- The language of submission of applications shall be in English.
- Financial Data/ Costs shall be in USD (\$) only.

(EXPRESSION OF INTEREST: APPLICATION FORM)

(To be submitted on APPLICANT's Letter Head)

Ref No.

Date:

**Chief General Manager,
International Business
5th Floor, EOC Complex, NTPC Ltd.
Noida-201301
Uttar Pradesh
India**

Dear Sir,

**Sub: Expression of Interest for Sale of fly ash/ fine fly ash, generated from
NTPC Thermal Power plants in India, at Desired Seaport in the Middle
East/ Other Region.**

We, the undersigned, express our interest for the subject EOI and declare the following:

- (a) We are duly authorized to represent and act on behalf of _____(name of the firm/company).
- (b) We have examined and have no reservations to the EOI document including Amendment No(s) & Clarification No(s) _____(if any).
- (c) With reference to the subject EOI dated _____, we are furnishing herewith all the required details as per the prescribed Annexures.
- (d) We hereby express our willingness to participate in RFP/ forth coming tender as and when NTPC Ltd invite the same.
- (e) NTPC and /or its authorized representatives are hereby authorized to conduct any inquiries or investigations to verify the statements, documents and information submitted in connection with this application and to seek clarifications from our bankers/ suppliers and clients.

- (f) This application will also serve as authorization to seek/ request information as deemed necessary from any individual or authorized representative of any institution referred in the supporting document provided by APPLICANT.
- (g) NTPC and /or its authorized representatives may contact the following nodal persons for further information on any aspects of the application:

Name and designation of contact Person	Address for Communication	Telephone No/Mobile No.	Email ID

- (h) This application is made in the full understanding that:

Through this EOI, NTPC intends to identify interested and capable agencies for purchase of fly ash, generated from NTPC Power Plants, at their desired seaport in the Middle-east / other region. This EOI is not intended for empanelment of APPLICANT or pre-qualification of APPLICANT.

1. EOI process will be subject to verification of all information, submitted by the agencies at the discretion of NTPC.
 2. NTPC Ltd reserves the right to reject or accept any or all applications, cancel/ withdraw the EOI process without assigning any reason whatsoever and in such case, APPLICANT shall not have any claim arising out of such action.
- (i) We declare that we have read and abide by the provisions of Fraud Prevention Policy of NTPC and submit the form of Acceptance of Fraud Prevention Policy duly filled as per NTPC's format.
- (j) The undersigned declare that the statements made and the information provided in the duly completed application are complete, true and correct in every detail.

SIGNATURE

(AUTHORISED SIGNATORY)

(OFFICE STAMP)

DATE _____ NAME _____ DESIGNATION _____

PLACE _____

Applicant's Profile

1. **Name of the interested agency:**
2. **Address** :
3. **Nature of Business** : (Tick the correct box)
 - Cement Manufacturer
 - Export/Import
 - Trader
 - Ready mix concrete
 - Road construction agency
 - Ash based products Please Specify:
 - Others Please Specify:
4. **Classification of Company**
 - Public Limited
 - Partnership Limited
 - Private Limited
 - Others Please Specify:
5. **Contact Details**
 - NAME:
 - DESIGNATION:.....
 - MOBILE NO.:
 - EMAIL-ID:
6. **Proposed end use of the fly ash:**
7. **Years of experience in the business:**
8. **Financial Strength of last three years**
 - a) Annual Turnover
 - b) Net Profit
 - c) Net Worth.....
9. **Total requirement of fly ash**..... MT/annum
10. **Years of Engagement**.....
11. **Desired sea ports in the Middle East / Other Region, in preferential order, for purchase of ash at**
 - A) B) C)
11. **Whether willing to enter in long term MOU** YES NO

A) Table for Fly ash Requirement / Quote details

Sl. No.	Fly Ash Quantity available with NTPC (Million MT/ year)	Quantity required (Million MT per year)	Period of requirement (In years)	Desired Port	Price Offer (USD/ MT)
1	14.5				
2	14.5				
3	14.5				

B) Details of the Type and Specification of the Ash Required:

(FORM FOR ACCEPTANCE OF FRAUD PREVENTION POLICY)

We have read the contents of Fraud Prevention Policy of NTPC displayed on the tender website <http://www.ntpctender.com> and undertake that we shall strictly abide by the provisions of Fraud Prevention Policy of NTPC.

SIGNATURE

(AUTHORISED SIGNATORY)

(OFFICE STAMP)

DATE _____ NAME _____ DESIGNATION _____

PLACE _____

(ANY OTHER INFORMATION)

If Applicant desires to share any other additional Information relevant to the work / assignment like brochure, future plan or any suggestion, it may be given in this Annexure.